



New client form
Arrow ECS Internet Security AG

Person responsible (will be filled in by Arrow ECS):

E-Mail: operations@arrowecs.at

Please send a copy of your excerpt from the Commercial Register to us along with this form, if we do not already have it on file.

Contact information for the company

Company name/Billing address

Explanation: Please specify the exact legal form of your company. The address to be entered is the address that is registered in the Commercial Register and with the tax authorities.

Company name

Street State Postal code Municipality

Commercial Register no.: _ VAT no.: _

Address for invoice delivery (if necessary):

Explanation: The address being requested here is that address to which the invoice should be delivered by the postal service.

Company name

Street State Postal code Municipality

Contact person

First name Last name Title

Telephone Fax E-mail

Arrow ECS Internet Security AG
Ruchstückstr. 6, 8306 Brütisellen
Ph. +41 (0)43 22 28 000
Fax. +41 (0)43 22 28 444

Neuchâtel branch
Av. De la Gare 2, CH-2000 Neuchâtel
Ph. +41 (0)43 22 28 000
Fax. +41 (0)43 22 28 444

VAT No.: 587 110
Commercial register no.: CH-020.9.002.035-5



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Person entitled to send orders¹, form of order:

First name	Last name	Job title	electronic ²	via post	formless ³ order

General information about the company

Type of company

(multiple entries possible)

- | | |
|--|---------------------------------------|
| <input type="checkbox"/> Reseller/systems vendor | <input type="checkbox"/> Distributor |
| <input type="checkbox"/> Service provider | <input type="checkbox"/> Manufacturer |
| <input type="checkbox"/> Independent Software Vendor (ISV) | <input type="checkbox"/> Other: _ |

Principle focus

(multiple entries possible)

- | | |
|---|--|
| <input type="checkbox"/> Server Based Computing | <input type="checkbox"/> Software, general |
| <input type="checkbox"/> Security | <input type="checkbox"/> Server / Hardware |
| <input type="checkbox"/> Storage | <input type="checkbox"/> Virtualization |
| <input type="checkbox"/> Networks | <input type="checkbox"/> Other: _ |

Main concentrations of business/Distribution

(Please indicate distribution in percentages)

Hardware _ % Software _ % Service provision _ % Training %

How large is your annual purchasing volume?
Please mark the answer which applies:

£ <CHF 10.000,-
£ CHF 10.000,- to CHF 100.000,-
£ >CHF 100.000,-
 No entry

How large is your annual sales volume?
Please mark the answer which applies:

£ <CHF 100.000,-
£ CHF 100.000,- to CHF 500.000,-
£ >CHF 500.000,-
 No entry

Number of employees in permanent positions? _____

¹ Person who is entitled to place orders
² Forwarding orders via E-Mail or other electronic devices
³ Order without PO or file



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1. Subject matter

It is agreed that the valid Allgemeine Geschäftsbedingungen (General Terms and Conditions) of Arrow ECS Internet Security AG in Switzerland form the basis of the business relationship. Diverging general terms and conditions of the customer will not apply unless we agree to their application in writing. Please find attached the terms and conditions which are currently valid. You can also download this document on our website: www.arrowecs.ch/terms.html.

My signature confirms this agreement and that I am authorized to sign for the above named company and am acting only in the discharge of my business or independent professional duties.

Place, Date, Signature of the proprietor/managing director(s)/member of the management board/general agent

firm stamp

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BANKERS/ACCOUNT, SWITZERLAND: ZUERCHER KANTONALBANK, IBAN (EUR): CH04 0070 0130 0004 6419 8, IBAN (USD): CH54 0070 0130 0004 6417 1,
IBAN (CHF): CH34 0070 0110 0007 2507 4, BIC: ZKBKCHZZ80A www.arrowecs.ch